



INMARSAT FLEETBROADBAND USAGE PRICING – PER SIM CARD

Mobile-to-Fixed(Ship-to-Shore)

Service	Included in Allowance & Eligible for Threshold Discount	Contributes to Moving through Threshold Discount	Billed Unit	Standard Plan	Money Bundle Starter Plans		Allowance Plans		
					PREMIUM: subscription paid monthly, no rollover FLEXIBLE: subscription paid in advance FLEXIBLE: subscription paid in advance annually, Rollover of MB's within this period		PREMIUM: subscription paid monthly, no rollover FLEXIBLE: subscription paid in advance (quarterly or annually), rollover of traffic bundle within the period.		
					FBB 25MB	FBB 50 MB	Entry (max 126MB)	Mid (max 385MB)	High (max 1,024MB)
Activation Charge		x	One Time	N/A**	N/A	N/A	N/A**	N/A**	N/A**
Monthly Charge		x	Per Month	N/A	\$300.00	\$550.00	\$1,200.00	\$3,300.00	\$5,500.00
Monthly Allowance*			Per Billed Unit	N/A	\$337.50	\$675.00	\$1,705.00	\$5,192.00	\$14,063.00
- Standard Voice (Circuit Switched) -					- Voice Rates -		- Implied Voice -		
Voice to Fixed (V-F)*	x	x	Per Minute	\$1.50	\$1.33	\$1.22	\$1.06	\$0.95	\$0.59
Voice to Cellular (V-C)*	x	x	Per Minute	\$1.90	\$1.69	\$1.55	\$1.34	\$1.21	\$0.74
FBB to FBB/BGAN/SBB	x	x	Per Minute	\$1.50	\$1.33	\$1.22	\$1.06	\$0.95	\$0.59
- Data Services -					- Data Services -		- Data Services (Implied Standard IP) -		
Standard IP*	x	x	Per Mbyte	\$13.50	\$12.00	\$11.00	\$9.50	\$8.58	\$5.28
ISDN HSD and ISDN Fax		x	Per Minute	\$9.20	\$9.20	\$9.20		\$9.20	\$9.20
Streaming IP 8kbps		x	Per Minute	\$1.25	\$1.25	\$1.25		\$1.25	\$1.25
Streaming IP 16kbps		x	Per Minute	\$2.50	\$2.50	\$2.50		\$2.50	\$2.50
Streaming IP 32kbps		x	Per Minute	\$6.25	\$6.25	\$6.25		\$6.25	\$6.25
Streaming IP 64kbps		x	Per Minute	\$8.50	\$8.50	\$8.50		\$8.50	\$8.50
Streaming IP 128kbps		x	Per Minute	\$25.00	\$25.00	\$25.00		\$25.00	\$25.00
Streaming IP 256kbps		x	Per Minute	\$50.00	\$50.00	\$50.00		\$50.00	\$50.00
SMS**	x	x	Per SMS	\$0.58	\$0.58	\$0.58	\$0.58	\$0.37	\$0.23

Plan Name	Description
Standard	Pay only for what you use, per SIM. No minimum period commitment.
FBB 25MB	Per SIM plan with a recurring fee. 12 month minimum subscription.
FBB 50MB	Per SIM plan with a recurring fee. 12 month minimum subscription.
Entry Allowance	Entry level per SIM plan with a recurring fee. 12 month minimum subscription.
Mid Allowance	Mid level per SIM plan with a recurring fee. 12 month minimum subscription.
High Allowance	High level per SIM plan with a recurring fee. 12 month minimum subscription.

THRESHOLD DISCOUNTS – (ONLY THE STANDARD AND MID / HIGH ALLOWANCE PACKAGES ARE ELIGIBLE FOR THRESHOLD DISCOUNTS)					
Monthly Threshold	Incremental Discount	Incremental Discount	Charge / Incremental Unit		
			Standard IP	Voice to Fixed	Voice to Cellular
\$0.00 - \$1,999.99	0% on Standard Plan Rates	0%	\$13.50	\$1.50	\$1.90
\$2,000.00 - \$3,499.99	25% on "Level 1" Threshold	25%	\$10.13	\$1.13	\$1.43
\$3,500.00 +	20% on "Level 2" Threshold	20%	\$8.10	\$0.90	\$1.14
Entry Plan Out of Bundle	30% on Standard Plan Rates	30%	\$9.45	\$1.05	\$1.33

*Premium and flexible allowance plans offer added value for services. All services are available with these plans. All services can be used within the allowance except Streaming IP, ISDN, and calls to other wholesale networks. The monthly allowance is decremented at the standard plan rates. The implied rates indicate the effective discount for services under these plans. Prices are subject to change.

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